

International Sales Meeting
London
September 11th 2017



Welcome to the following first comers:

Sean Morris, UK Lee Knight, UK (will be at the exhibition) Prateek Karr, Scandinavia



The world economy is doing well and both the US and European economies are strong and in record territory. China is also performing well. India is experiencing the largest fiscal changes ever seen for such large country, which has slowed down growth, but India will come back

We may see 3-4 years of unprescendented growth ahead of us



There will as always be bumps on the road

- Will the Federal Reserve System and the ECB be able to time the interest rate increases in the US and the easing of QE in Europe in a timely fashion
- How will the North Korean situation develop
- The civil war in Syria and ISIS also in Iraq is still a major problem and how will the US and Russia act in this proxy war moving forward
- The Middle East will continue to be a troubled area as long as the World is depending on oil for energy
- The tension with Russia in Europe is escalating



It is now that we have to position our business' and to invest in growth to be strong when the downturn comes

Two years ago, I said that we more or less had finnised the development of our two new QIK clips in steel and plastic. I can only say that it has taken a lot more resourses to get to the finnishing line

BUT NOW WE ARE HERE

Both clips can be removed without tools and we are really differentiating ourselves from competition.



CLI has filed for patents for both QIK clips in the EU as well 12 other major countries around the world with potential for Clip-Lok and with partners.



CLI launched last week our new web-site.

- Smart phone and tablet optimized
- Easy to update and modify

PARTNERS shall take an active part in keeping the website fresh and vibrant with a continous flow of news and new developments



With these new assets we have all opportunities to build our strength.

We shall create the 3rd leg on the basis of the plastic clip and the one-way market

 The QIK plastic clip shall open the doors and the customer may end up using the QIK clip or the standard steel clip



CLI has made these large investments for all to benefit from

Only with investments from our partners in sales resources and manufacturing we will be able to grow

I would like to highlight Clip-Lok in the UK and packIQ in the US.

- Clip-Lok UK has invested in the employment of 2 new, additional sales people – Sean and Lee
- packIQ has purchased our licensed manufacturer
 ActionWood and are investing in new capacity

Congratulations and thank you

SCREW IT - LETS DO IT

TOGETHER WE ARE STRONGER