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Potential Growth Areas

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Potential Growth Areas SM

- Automotive
- Pharma & Contract Packers

Target major manufacturers

- Protective Packaging – i.e Large Scale Printers

Identify small amount of large printers with regular clients that could easily use RTP

Potential Growth Areas DT

- Construction Sector

A modular hoarding system with detachable panels to allow for quick access to site for vehicles whilst maintaining security and shielding of site.

Requirements could be for an above ground and below ground post system, together with an attachment to scaffolding systems as an option.

Potential Growth Areas MB

- Use of plastic clip for 1-way shipping
- Lithium Ion Battery shipping boxes
- Solar Panel Industry
- Canadian Defence
- Replacing everyday nailed crates w CL. That's vague. I'm seeing more companies that just want general size crates to replace their general sized nailed crates that they build on site. They want to get out of the crate building business. Rather than designing a crate to fit a specific item, generalize it. It may come with lower margins but it brings consistent on-going business that doesn't require a lot of maintenance. This kind of keeps in line with competing against Nefab/Uline/etc models.

Potential Growth Areas GF

- Defence sector/contractors – it will soon be a war.
- Start-up companies in general –being their first choice of packaging and then just hang on when volumes increase.
- Renewable energy companies –climate change is on the agenda.

Potential Growth Areas RT

- Kitchen, shelving systems
- Search in technologies park etc, construction plants that work with engineering until production. They have very often the contact with smaller companies that have several projects that needs packaging.
- Companies in their first phase of production that need packaging

Potential Growth Areas AL

- Alternative Energy
- Storage of alternative energy
- Electrical vehicles
- Big data main frames and other equipment
- Hospital equipment as x-ray etc
- Robotics
- Equipment for fracking
- 3D equipment

Potential Growth Areas PK

- Alternative Energy on the rise. Capitalize on the boom.
- Non-fibrous solution to penetrate Healthcare Industry.



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