

# United States Marines & MSC Industrial Supply



- packIQ partnered with MSC Industrial Supply in September 2012
- MSC Industrial Supply is one of the largest distributors of MRO (maintenance, repair, operations) products in the world with over \$2.3 billion in revenue

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- ❏ MSC Industrial was awarded a 5 year contract to support the United States Marine Corp (USMC) ServMart locations
- ❏ ServMart is an on-site or on-line store where the USMC can purchase a variety of items.
- ❏ The products are also approved for purchase on GSA as GSA is 4PL of the USMC.

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- 📦 packIQ was successful in introducing 29 products through MSC
- 📦 All of the products are Clip-Lok products and solutions!
- 📦 \$500,000 in NEW Sales Revenue in the past 12 months