

SANKEI GIKEN CO.,LTD.

555 MOO 3 T.NONGBOURSARA ,A.MOUNG , NAKORN RATCHASRIMA 30000,THAILAND

21 MAY 1998

MR.PRASIT RUNGNAPHA
CLIP-LOK SIMPAK (THAILAND) CO., LTD.
10th Green Tower , 3656/30-31 Rama 4 Road,
Klongtoey , Bangkok 10110, Thailand.

DEAR MR.PRASIT,

RE : "CLIP - LOK" RE-USABLE COLLAPSIBLE CASES.

WE HAVE THE PLEASURE TO CONFIRM THAT WE HAVE BEEN USING "CLIP-LOK" RE-USABLE AND COLLAPSIBLE CASES SINCE 1997 TO PACK OUR EXPORT PRODUCTS I.E.; RUBBER JOINT TO JAPAN. THESE CASES ARE BEING CIRCULATING BETWEEN OUR HEAD OFFICE IN JAPAN AND OUR FACTORY IN NAKORN RATCHASRIMA, THAILAND.

OUR FACTORY IS BECOMING MORE CLEAN AFTER WE CHANGE TO USE "CLIP-LOK CASES. OUR HEAD OFFICE IN JAPAN IS VERY PLEASED BECAUSE THERE IS NO WASTE OR LEFTOVER TO BE DESTROYED AND DO NOT EFFECT TO THE ENVIRONMENT.

UP TO NOW, OUR "CLIP-LOK" CASES HAVE BEEN CIRCULATING MORE THAN 10 TIMES AND ARE STILL IN USE. THE MAINTENANCE COSTS ARE VERY MARGINAL.

THE IMPORTANT THING IS OUR COST SAVINGS VERSUS THE OLD TRADITIONAL CASES WHICH HAD BEEN USABLE ONLY FOR ONE WAY.

YOURS SINCERELY,
SANKEI GIKEN CO., LTD.



MANIT WONGLANGKAR
FACTORY MANAGER