

## CKD OPERATIONS



## FAX

To: Mr. Glyn Hughes - GM Holden Automotive Ltd.  
 Fax: 0061 - 8-528-8233

From: George Chalmers, Manager, Opel CKD Operations / PKZ 49-01  
 Phone: ..49-6142 - 664269  
 Fax: ..49-6142 - 668336  
 Date: May 2, 1994  
 Page 1 of 1

Subject: MATERIAL DELIVERY / CLIP-LOK BOXING CONCEPT

In response to your fax to Ralf Pflugmacher 12/4/94, please be advised that we at Opel currently use EXTENSIVELY clip-lok returnable boxes in our CKD Packing Plants.

- 18 mm HEAVY duty returnables for CKD kits to GM Hungary and GM Turkey, shipped by road and rail, life cycle 35/40 turns.
- 12 mm LIGHT duty limited returnables for CKD/CSO kits, and MDPS material supply to GM do Brasil, life cycle 8/10 turns shipped and returned by sea container.
- Introduction 12 mm light duty for Delta Motors for CSO/MDPS materials '95 Model Year Packing and Shipping.

We at Opel would certainly be prepared to use a clip-lok returnable process with material supplies to "GM HAL" and will further respond to you with answers to all questions raised in your fax of 12/4 during week 20, to enable cost estimates to be realised at your end.

Best Regards

George A. Chalmers

cc: K. Vollhardt  
 R. Pflugmacher  
 E. Cordes  
 R. Wagener  
 M. Dloek